



For more information, please contact the BRAC Transition Center at (703) 418-1130, TTY (703) 228-4611, or stop by and meet us. The BRAC Transition Center is located at 1750 Crystal Drive, Suite 1638B Crystal Square Arcade, near Morton's Steakhouse. You may also visit our Web site at [www.bracarlingtonva.us](http://www.bracarlingtonva.us).



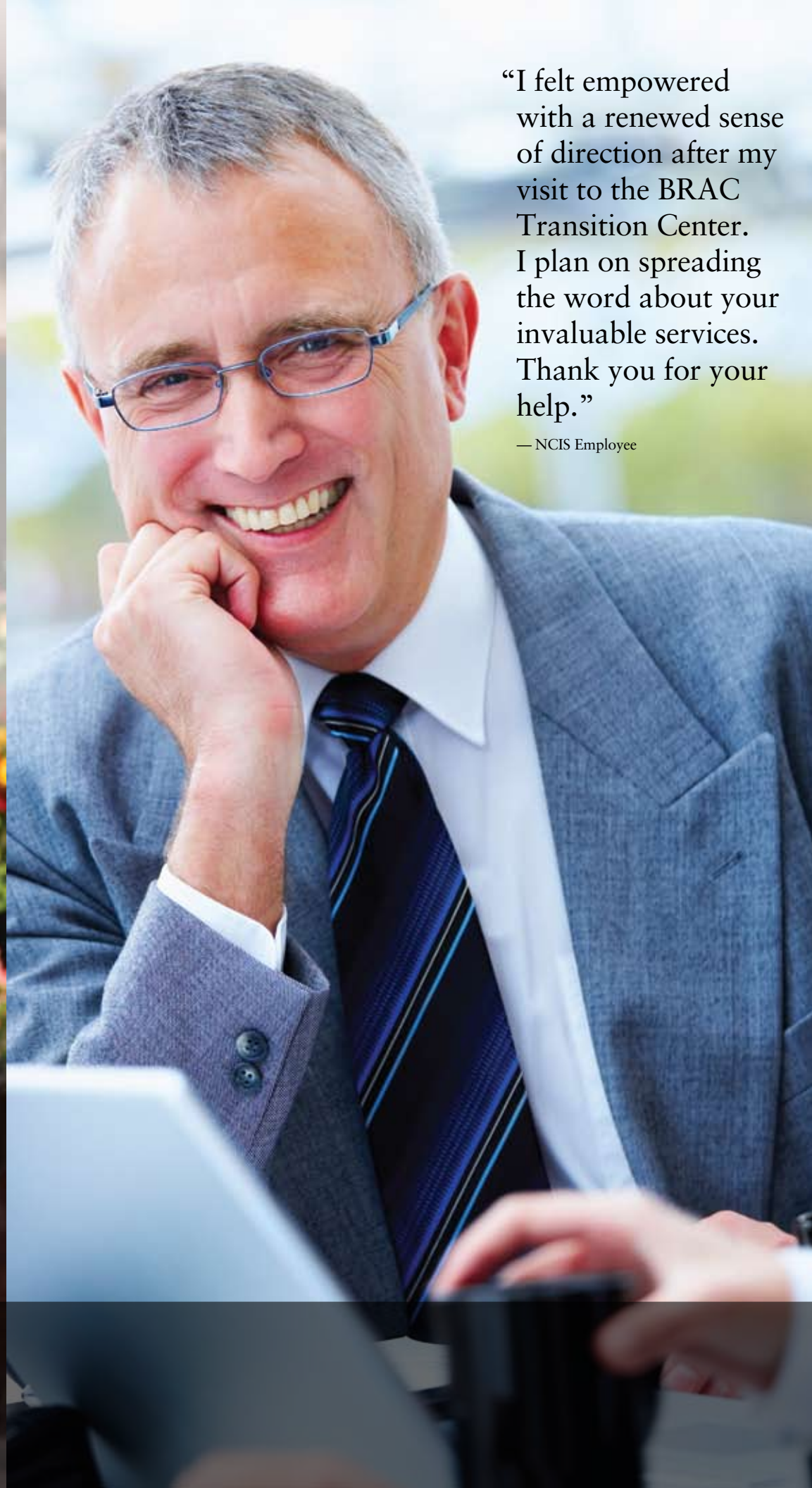
**BRAC** TRANSITION CENTER

*Business Services*



“Thank you so much for all of your help. It’s great knowing that the BRAC Transition Center is here to help entrepreneurs like me and others.”

— Arlington-based Business Owner



“I felt empowered with a renewed sense of direction after my visit to the BRAC Transition Center. I plan on spreading the word about your invaluable services. Thank you for your help.”

— NCIS Employee



**BRAC** TRANSITION CENTER

*Business Services*

*new challenges*



### What is BRAC?

In 2005, the Department of Defense (DoD) issued recommendations to the Base Realignment and Closure (BRAC) Commission to close and realign DoD agencies and installations throughout the country. The closures and realignments were approved by Congress and signed into law by the President. Their scope is unprecedented and affects Arlington like no other jurisdiction in the nation. By September 15, 2011, DoD agencies will vacate over four million square feet of leased office space in Arlington and approximately 17,000 direct jobs will relocate to military bases and installations outside of the County.



Workforce Services



Relocation Assistance



Marketing Assistance



One-on-one Counseling



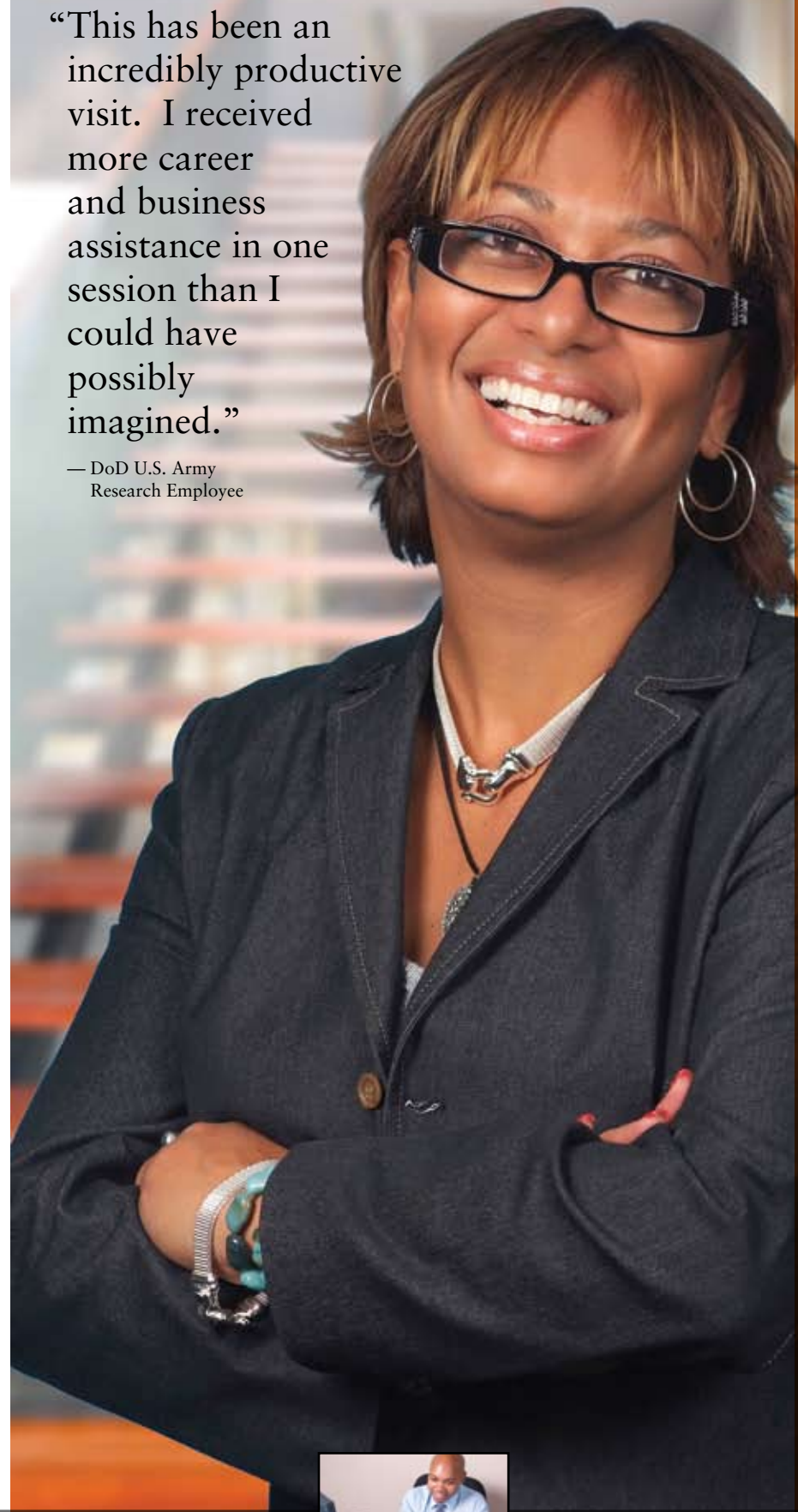
Business Planning Assistance



Seminars, Events and Networking Opportunities

“This has been an incredibly productive visit. I received more career and business assistance in one session than I could have possibly imagined.”

— DoD U.S. Army Research Employee



new choices



### What does BRAC mean for my business?

Beyond the direct effects to leased office space and DoD civilian workers in Arlington, BRAC will also have an indirect impact on retailers, aspiring entrepreneurs, small business owners, contractors and nongovernmental companies that support BRAC'd DoD agencies and their workers.

As a retailer, business owner, contractor or aspiring entrepreneur in Arlington or the D.C. Metro region, the next few years will be a time of change, exploration and examination of business practices. Are you and your business prepared to manage this transition? Ask yourself:

- Will my current clients/customers relocate as a result of BRAC? Do I know when they will leave?
- How do I plan for new potential clients that will fill the office space vacated by DoD?
- What services, resources and assistance are available to help my business manage this transition?
- Are there BRAC-related business opportunities?

### BRAC Transition Center Business Services:

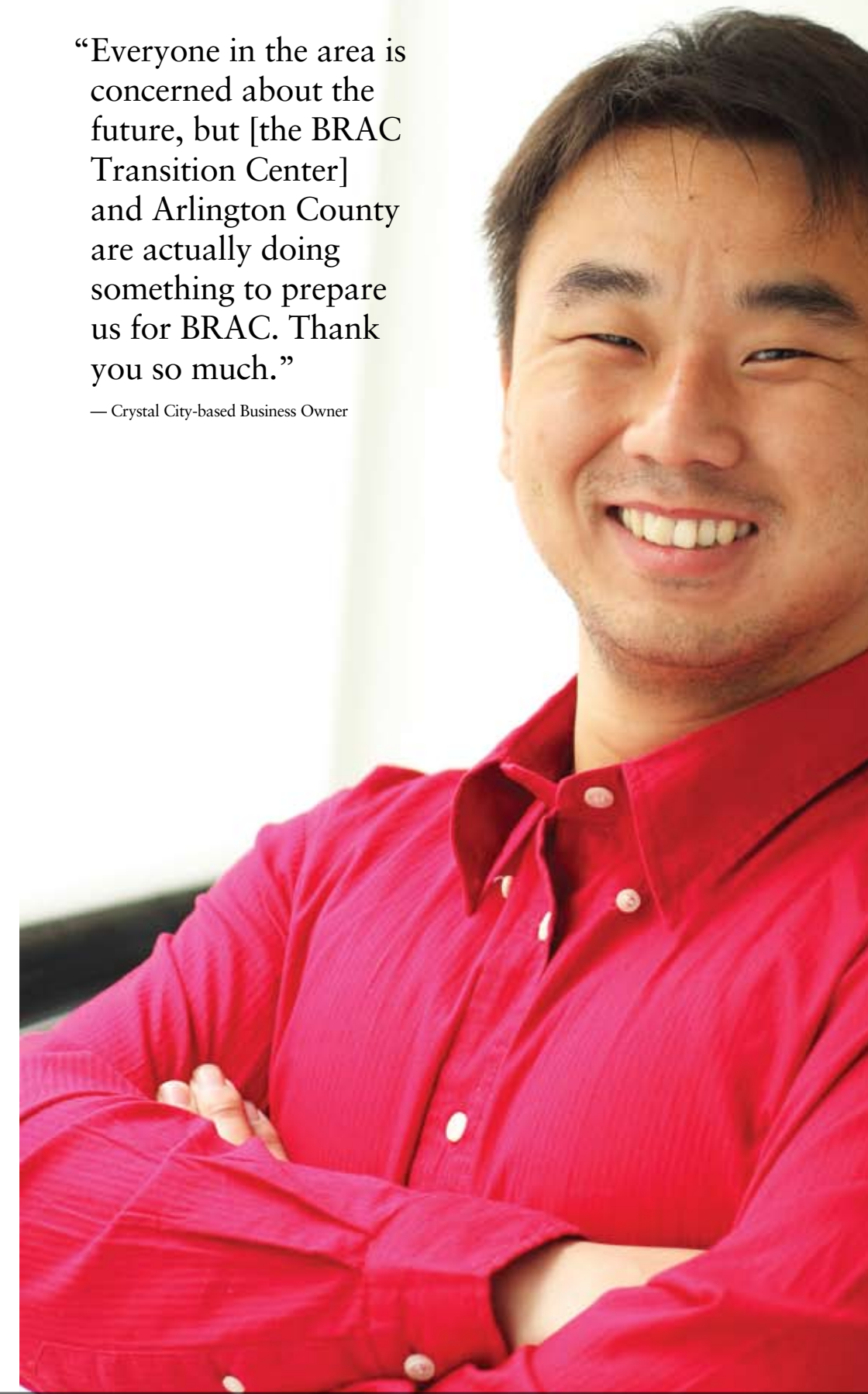
To help respond to the changes that BRAC will bring, Arlington opened the BRAC Transition Center in Crystal City. The Center is a “one-stop” for information, resources, business assistance, references and networking for both businesses and workers affected by BRAC decisions. Center staff will assist you in managing the BRAC transition, identifying new opportunities and positioning your business for success.

Visit the BRAC Transition Center today to learn more about our comprehensive business services, including:

- Business in a Box (business information, guides and brochures)
- Start-up and entrepreneurship assessment
- Business planning assistance
- Information about financing and business loan programs
- Marketing assistance
- Procurement assistance
- Expansion and/or relocation assistance
- Seminars, events and networking opportunities
- One-on-one counseling
- Workforce referrals and employment services
- Up-to-date status on the progress of BRAC actions

“Everyone in the area is concerned about the future, but [the BRAC Transition Center] and Arlington County are actually doing something to prepare us for BRAC. Thank you so much.”

— Crystal City-based Business Owner



new opportunities